



An OSI Optoelectronics Division

OSI LaserScan
12525 Chadron Ave.
Hawthorne,
CA 90250

Ref: OSI-LS-171212A

March 6th, 2018

To all customers

Dear Sir / Mdm,

Re: AS615-UDH and AS615-EDH Product End of Life (EOL) Notification

OSI LaserScan is committed to providing the highest quality products and services to our customers. As a technology provider, we understand that technology evolution allows you to establish and maintain competitive advantages, and provide cutting edge technology to your customers. At OSI LaserScan, we view product EOL as a part of the life cycle that drives new technology and product innovation.

The AS615-UDH and EDH Models below have reached a point in their life cycle where components are increasingly difficult to source. As such, we must make a difficult business decision to announce the EOL on two of our most common models effective Q2 2018. We will do our best to accommodate orders for new AS615-UDH and AS615-EDH products placed between now and 6/30/2018, but our ability to fulfill orders relies on component availability. We reserve the right to substitute orders for AS615-UDH and AS615-EDH with the new AS615-UDK and AS615-EDK models listed below.

EOL Reference Number: OSILS-171212
EOL Date: Q2, 2018

OSI LaserScan

AS615-UDH is being replaced by AS615-UDK
AS615-EDH is being replaced by AS615-EDK

Repair services for AS615-UDH and AS615-EDH will be provided as long as we are able to source key replacement components and is not expected to be affected in the near term.

As an engineering-driven company, we here at OSI LaserScan maintain a continuous new product development schedule that includes new AutoSense products, which are fully backwards compatible with the EOL products. Please contact us to discuss how the latest OSI LaserScan products can address your organization's Vehicle Detection and Classification requirements.

Should you have any questions regarding our products, please feel free to contact our Director of Engineering Keith Fowler, OSI LaserScan Director of Operations Jun Tejano or myself for clarifications.

Yours sincerely,



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VP Business Development